

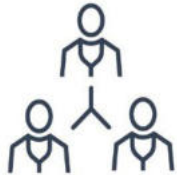


COMPOSITES  
UNITED



**ADDED VALUE OF  
YOUR MEMBERSHIP IN  
COMPOSITES UNITED e.V.**

## OUR SERVICES



### **Network**

Connecting Composite People



### **Communication**

Sharing Information & Inspiration



### **Technology**

Driving Know-how & Technology



### **Knowledge**

Providing Education & Market Information



### **Internationalization**

Creating Market Access

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## NETWORK

### Exclusive CU events

presence or online: free access to working group meetings, project workshops, panel discussions, CU project forums, summer barbeques, members' meetings etc.

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 295 p. p. / event

### Public CU events

presence or online: free or significantly reduced admission to CU Innovation Days, specialized forums, Webseminar Wednesdays, CU West Jour Fixe, CU series of topics "Composite material meets user industry" etc.

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	market standard from € 295 p. p. / event

### Cooperation events

reduced, in some cases free access to several partner events

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	market standard € 50 - 200 p. p. / event

### Working groups

networking through exclusive access to over 50 technical working groups (WG), each with 1-3 meetings per year; visible content design by members; prestigious implementation for members (network comes to you, catering costs paid by CU)

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	pre-competitive exchange

### WG leadership

active leadership of a CU working group possible: Possibility of shaping a topic of general interest to the members (and specific interest of the member leading the working group); if necessary, founding a new working group; communication of the member's contact person leading the working group via the CU website and the event calendar

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	active influencing

### Webseminar Wednesday

weekly, member-exclusive, virtual stage for the presentation of one's own company with cross-network reach (non-members can attend; participant recruitment via [LinkedIn](#), CU Newsletter etc.) and subsequent public, marketing-effective dissemination of the video recording via the [CU YouTube channel](#)

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 1,500 / seminar

### Carbon Connected networking platform

collaboration platform for joint work and networking with a wide range of tools and exclusive access for CU members

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	exclusive content & opportunities

### Atlas of Competences (Who-offers-what)

search and be found through exclusive access and entry via Carbon Connected and, if desired, via [Leichtbauatlas of BMWK](#)

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	networking

### B2B contacts

establishing B2B contacts in the network for exchange of experience, synergies, business initiation and projects

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	networking

### CU events calendar

via [CU-Website](#)

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	overview of industry-relevant events

### Co-determination

at general meetings of the entire association as well as at cluster and specialized network level

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	active influencing

### Co-determination and active participation

in CU committees (strategy circles, working groups, advisory councils, executive boards, etc.) after election

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	active influencing

### Cross-industry representation of interests

around the sustainable industrial breakthrough of fiber composite applications and hybrid lightweight solutions

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	active influencing

### Politics & Lobbying

access to politics and lobbying in the sense of the common interests of the members

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	active influencing

### Regional clusters

as part of the CU network for targeted member support against the background of regional conditions (industrial and research landscape, (funding)policy framework conditions, regional events and networking, etc.)

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	targeted lobbying

### Specialist network

Ceramic Composites and CU Bau as part of the CU network for the targeted pursuit of members' interests in the field of fiber-ceramic applications and in the future market of fiber composite applications in the construction industry.

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	targeted lobbying

### Personal support

through regional CU staff and a network of professional colleagues

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 100 / hour

### Cooperation

with other networks among other things to create market access

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	targeted networking

## Overview of your added value - NETWORK

Added value	Part of Membership	Exclusiveness	Your benefit / market price
Exclusive CU events	✓	✓	market standard from € 295 p. p. / event
Public CU events	✓	–	market standard from € 295 p. p. / event
Cooperation events	✓	–	market standard € 50-200 p. p. / event
Working groups	✓	✓	pre-competitive exchange
WG leadership	✓	✓	active influencing
Webseminar Wednesday	✓	✓	market standard from € 1,500 / seminar
Carbon Connected networking platform	✓	–	exclusive content & opportunities
Atlas of Competences	✓	✓	networking
B2B contacts	✓	✓	networking
CU events calendar	✓	–	overview of industry-relevant events
Co-determination	✓	✓	active influencing
Co-determination and active participation	✓	✓	active influencing
Cross-industry representation of interests	✓	✓	active influencing
Politics & Lobbying	✓	✓	active influencing
Regional clusters	✓	✓	targeted lobbying
Specialist network	✓	✓	targeted lobbying
Personal support	✓	✓	market standard from € 100 / hour
Cooperation	✓	✓	targeted networking



*"In the leading network for fiber-reinforced high-performance materials, we establish important B2B contacts and gain an information edge through intensive exchange with experts. This enables us to strengthen our position in the market."*

**ANNA POINTNER**  
CEO Voith HySTech



## COMMUNICATION

### CU reports

members' magazine in print and digital edition; published twice a year with a circulation of over thousand copies; distributed to members free of charge and at major industry events (JEC World in Paris, KOMPOZYT EXPO in Krakau, CU events, etc.); members publish project, product and process information exclusively and free of charge

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 1,000 / article

### Weekly newsletter

publication of product innovations and news of the members, event information, job offers as well as worldwide news from the composites industry; recipient group: numerous contact persons of all members; Language: German & English

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	industry monitoring market standard from € 5,000€ / year newsletter entry from € 350 / news release

### Monthly newsletter

publication of product innovations and news of the members, event information as well as job offers; recipient group: numerous people interested in the industry: Language: German & English

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	newsletter entry from € 350 / news release

### Press releases

exclusive opportunity for members to post information (news, highlights, job applications, etc.) on CU website and in the weekly newsletter

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 900 / news release

### Social Media

target group-specific spreading of content-related information, member news and requests via [LinkedIn](#), [Instagram](#), [YouTube](#) etc.

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 900 / post

### Job board

publicising of member vacancies via the CU website, newsletter and social media where appropriate

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 900 / request

### CU website

[member presentation with logo](#) as well as numerous options for integrating current member information, including visible communication of WG-leading members and associated contact persons via their own [WG sub-page](#).

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	increased visibility

### CU YouTube channel

publicly accessible medium with numerous professional and motivational videos from the network as well as the recordings of the Webseminar Wednesday with the aim of making the members and their activities more widely known beyond the network

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	channel with > 10,000 views p. a.

### Podcast CU people

Introducing key figures from the network who have expertise, experience, curiosity and a passion for fiber-based, multi-material lightweight design

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	range beyond the CU

### Visibility

the visibility of WG leaders and WG participants via event-specific invitations, mailings, newsletter entries and [LinkedIn](#)

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	increased visibility

### Trade fair participation & joint stands

reduced participation and preferential access to the CU joint stand at JEC World in Paris, KOMPOZYT EXPO in Krakau and other international trade fairs; complete package including stand building, marketing and catering at the meeting points of the trade world

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	up to € 4,000 member benefit

### Information material

about the sustainable industrial application of composites and hybrid lightweight design across all industries; factually neutral, scientifically proven information papers on relevant topics as part of the "CU Knowledge" information series

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 1,000 / publication

### Carbon Connected platform

a wide range of tools and exclusive access for CU members, e. g. database with content from WG meetings and other events, forum discussions, survey tool, cross-partner project processing tools, etc.

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	collective network knowledge

### Atlas of Competences (who-offers-what)

detailed and clear presentation of member competences

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	networking

### Lightweight design portals

CU supports its members in registering in the BMWK's **Leichtbauatlas** and the BMBF's **Competency Maps**

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	networking

### Materials and technology marketing

organisation and implementation of exhibitions (e. g. "Harter Stoff" in the Deutsches Museum in Munich); production of marketing videos, statements from the network on current discussions such as sustainability and recycling, etc. with the aim of constantly expanding the markets for the members and creating new access points

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	configuration by members

### Members' signet and certificate

CU's own label for exclusive use by members, underlining the cohesion, as well as a certificate for internal company presentation

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	sense of belonging

## Overview of your added value - COMMUNICATION

Added value	Part of Membership	Exclusiveness	Your benefit / market price
CU reports	✓	✓	market standard from € 1,000 / article
Weekly newsletter	✓	✓	industry monitoring market standard from € 5,000 / year; newsletter entry from € 350 / news release
Monthly newsletter	✓	–	newsletter entry from € 350 / news release
Press releases	✓	✓	market standard from € 900 / news release
Social Media	✓	✓	market standard from € 900 / post
Job board	✓	✓	market standard from € 900 / request
CU website	✓	✓	increased visibility
CU YouTube channel	✓	✓	channel with > 10,000 views p. a.
Visibility	✓	✓	increased visibility
Trade fair participation & joint stands	✓	–	member benefit up to € 4,000
Information material	✓	✓	market standard from € 1,000 / publication
Carbon Connected platform	✓	✓	collective network knowledge
Atlas of Competences	✓	✓	networking
Lightweight design portals	✓	✓	networking
Materials and technology marketing	✓	–	configuration by members
Members' signet and certificate	✓	✓	sense of belonging



*"The member-oriented marketing of Composites United e. V. increases the visibility of our products and enhances the target-group-specific reach for our services."*

**DR. HAUKE LENGSFELD**

General Manager Carbon Recycling  
EMEA at Mitsubishi Chemical  
Group



## TECHNOLOGY

### Initiating projects and project programs

with the members and for the members

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	approx. € 600 million project volume since 2012

### Industrial pre-competitive research

on cross-sector fibre composite and hybrid lightweight design topics

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	targeted problem solving

### Project work

support of members in project development, joint application for funding projects, specific acquisition of project partners for project proposals from the industry

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 10,000 / collaborative project

### Information on R&D programs

providing and continuously updating an overview of potentially interesting R&D programs for members

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	reduced research effort

### Arranging contacts

to politics (EU, BMWK, BMBF, Innosuisse, state ministries, etc.) and other funding bodies or the associated project management organisations

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	networking

### Working groups

more than 50 specific working group meetings p.a. for pre-competitive cooperation; workshops on new technologies and joint and bilateral project initiation

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	networking & project initiation

### Research funding

via Composites United Leichtbau-Forschung gGmbH as a research association within the framework of the **Industrielle Gemeinschaftsforschung of BMWK**

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	market standard from € 10,000 / collaborative project

### Project forums

with an exclusive presentation of numerous project results from the CU network

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 1,500 / forum

### Standardisation and norming

participation in the DIN committee, network support for the creation and updating of VDI guidelines, etc. in close cooperation with AVK

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	market standard from € 1,100 / committee

### Cost calculation tool

for fast prediction of fibre composite component costs under given boundary conditions; reduced access for members

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	member benefit 20% / order

### Strategy circles and regular strategy workshops

to identify and address overarching technological priorities for CU members from a strategic perspective, e.g. in the area of sustainability, to create foundations and material for politics and public relations

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	active influencing

### Innovation Award “Der Ralph”

for outstanding achievements and accomplishments in the field of composites, which is awarded annually in memory of the late pioneer and innovator Ralph Hufschmied von Ceramic Composites and MAI Carbon

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	promoting the spirit of innovation

## Overview of your added value - TECHNOLOGY

Added value	Part of Membership	Exclusiveness	Your benefit / market price
Initiating projects and project programs	✓	✓	approx. € 600 million project volume since 2012
Industrial pre-competitive research	✓	✓	targeted problem solving
Project work	✓	✓	market standard from € 10,000 / collaborative project
Information on R&D programs	✓	✓	reduced research effort
Arranging contacts	✓	✓	networking
Working groups	✓	✓	networking & project initiation
Research funding	✓	–	market standard from € 10,000 / collaborative project
Project forum	✓	✓	market standard from € 1,500 / forum
Standardisation and norming	✓	–	market standard from € 1,100 / committee
Cost calculation tool	✓	–	member benefit 20% / order
Strategy circles and regular strategy workshops	✓	✓	active influencing
Innovation Award “Der Ralph”	✓	✓	promoting the spirit of innovation



*„By initiating and coordinating projects and finding partners, the CU supports us in identifying new fields of knowledge and technology. In this way, we develop topics with great market potential together.“*

**DR. STEFFEN KRESS**

Head of Business Development and Sales  
Mubea Aviation



## KNOWLEDGE

### Market reports

annual CFRP market report as well as active working group "Technical Market Report" for future forecasting of market events and opportunities for members; CMC Market Report of the Ceramic Composites Network

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	both free of charge for members (price € 2,400 + VAT)

### Atlas of Competences

search and be found through exclusive access and entry via Carbon Connected

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	networking

### CU Knowledge

objectively neutral, scientifically proven information papers on relevant, current topics

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 1,000 / publication

### Specialist information

mediation & forwarding of internal and external specialist enquiries as well as feasibility studies or trend analyses

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	networking

### Further education program

comprehensive annual program in printed and electronic form with partly free and reduced offers for members as well as the possibility for members to advertise their own further education offers

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	member benefit approx. € 150 / person & event

### Specific further education offers

for technicians, designers, developers, etc.

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	member benefit approx. € 150 / person & event

### Job advertisements

spreading of member job offers via CU website, newsletter and if necessary, via LinkedIn

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 900 / offer

### Webseminar Wednesday

weekly, member-exclusive, virtual stage for the presentation of one's own company with cross-network reach (non-members can attend; participant recruitment via LinkedIn, CU Newsletter etc.) and subsequent public, marketing-effective dissemination of the video recording via the CU YouTube channel

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 1,500 / seminar

### Database

with presentations from events, results from R&D projects, (technical) publications etc.  
via the platform [Carbon Connected](#) and [CU YouTube channel](#)

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	collective network knowledge

### Trainee Program

to promote students in the field of fibre composites and lightweight design with the publicly visible involvement of member institutions

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	gain tomorrow's professionals

### School programs

to develop the future workforce of our members

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	gain tomorrow's professionals

### Teaching materials & experimental kits

to demonstrate fibre composites and technologies

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	gain tomorrow's professionals

### Motivating young people

initiation of programs/competitions to motivate young people to take an interest in the topic of composites/MINT (e.g. robot competition, MAI school program)

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	gain tomorrow's professionals

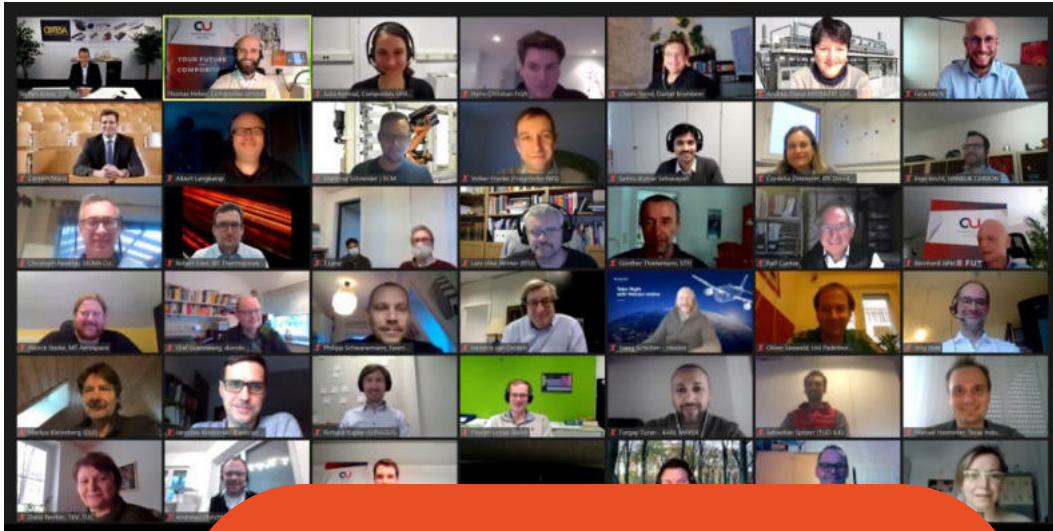
### Participation in job fairs

demand-driven activities at job fairs

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	gain tomorrow's professionals

## Overview of your added value - KNOWLEDGE

Added value	Part of Membership	Exclusiveness	Your benefit / market price
Market reports	✓	–	free of charge for members (price € 2,400 + VAT)
Atlas of Competences	✓	✓	networking
CU Knowledge	✓	✓	market standard from € 1,000 / publication
Specialist information	✓	✓	networking
Further education program	✓	–	member benefit approx. € 150 / person & event
Specific further education offers	✓	–	member benefit approx. € 150 / person & event
Job advertisements	✓	✓	market standard from € 900 / offer
Webseminar Wednesday	✓	✓	market standard from € 1,500 / seminar
Database	✓	✓	collective network knowledge
Trainee Program	✓	✓	gain tomorrow's professionals
School programs	✓	✓	gain tomorrow's professionals
Teaching materials & experimental kits	✓	✓	gain tomorrow's professionals
Motivating young people	✓	✓	gain tomorrow's professionals
Participation in job fairs	✓	✓	gain tomorrow's professionals



*„Through the professional exchange in the CU network, the training opportunities and the current market information, we achieve a significant knowledge advantage. The CU supports us in building up valuable competences and in attracting and training skilled workers.“*

**KAI STEINBACH**

Head of Sales at Hightex Verstärkungsstrukturen GmbH



## INTERNATIONALIZATION

### Networks in the DACH region

CU Austria and CU Switzerland as country networks with overall CU affiliation

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	targeted lobbying

### International R&D projects

initiation and support of international R&D projects for targeted economic cooperation with other international clusters and their members (e. g. USA and Korea in the MAI iBIS project)

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	market standard from € 3,000€ / project

### Market information

provision of market information and support for members in accessing international markets and receiving international delegations

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	international networking

### Delegation trips

by and with members to open up new markets and business fields

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	member benefit approx. € 1,000 / trip

### English speaking working groups

for targeted international exchange

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	international networking

### International newsletter

provision of an international newsletter with important international partner networks to learn about trends and developments in other markets and to communicate significant innovations yourself

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	international knowledge transfer

### CU representations and cooperation networks

in addition to the DACH region, further worldwide CU branches and cooperation networks (including Japan, China, Korea, India, USA, Netherlands, Sweden, Spain, Poland, Egypt, others in development) with contacts to support our members in global competition

Part of Membership	Exclusiveness	Your benefit / market price
✓	✓	international networking

### Access to the international network CIRP

access to relevant publications and information through CU's membership of the CIRP network, the world's leading organization in production engineering research; participation in CIRP events possible if interested

Part of Membership	Exclusiveness	Your benefit / market price
✓	–	international networking

## Overview of your added value - INTERNATIONALIZATION

Added value	Part of Membership	Exclusiveness	Your benefit / market price
Networks in the DACH region	✓	–	targeted lobbying
International R&D projects	✓	✓	market standard from € 3,000€ / project
Market information	✓	✓	international networking
Delegation trips	✓	–	member benefit approx. € 1,000 / trip
English-speaking working groups	✓	✓	international networking
International newsletter	✓	✓	international knowledge transfer
CU representations and cooperation networks	✓	✓	international networking
Access to the international network CIRP	✓	–	international networking



*„As a CU member, we benefit from the network's international partnerships and cooperations. These make it easier for us to find partners and acquire projects in foreign markets and offer us support with language, cultural and legal challenges.*



**OLIVER KIPF**

Managing Partner at CG TEC

## Overview of your added value – GENERAL OVERVIEW

Added value	Part of Membership	Exclusiveness	Your benefit / market price
<b>NETWORK</b>			
Exclusive CU events	✓	✓	market standard from € 295 p. p. / event
Public CU events	✓	–	market standard from € 295 p. p. / event
Cooperation events	✓	–	market standard € 50- 200 p. p. / event
Working groups	✓	✓	pre-competitive exchange
WG leadership	✓	✓	active influencing
Webseminar Wednesday	✓	✓	market standard from € 1,500 / seminar
Carbon Connected networking platform	✓	–	exclusive content & opportunities
Atlas of Competences	✓	✓	networking
B2B contacts	✓	✓	networking
CU events calendar	✓	–	overview of industry-relevant events
Co-determination	✓	✓	active influencing
Co-determination and active participation	✓	✓	active influencing
Cross-industry representation of interests	✓	✓	active influencing
Politics & Lobbying	✓	✓	active influencing
Regional clusters	✓	✓	targeted lobbying
Specialist network	✓	✓	targeted lobbying

Personal support	✓	✓	market standard from € 100 / hour
Cooperation	✓	✓	targeted networking
<b>COMMUNICATION</b>			
CU reports	✓	✓	market standard from € 1,000 / article
Weekly newsletter	✓	✓	industry monitoring market standard from € 5,000 / year; newsletter entry from € 350 / news re- lease
Monthly newsletter	✓	–	newsletter entry from € 350 / news re- lease
Press releases	✓	✓	market standard from € 900 / news release
Social Media	✓	✓	market standard from € 900 / post
Job board	✓	✓	market standard from € 900 / request
CU website	✓	✓	increased visibility
CU YouTube channel	✓	✓	channel with > 10,000 views p. a.
Visibility	✓	✓	increased visibility
Trade fair participation & joint stands	✓	–	member benefit up to € 4,000
Information material	✓	✓	market standard from € 1,000 / publication
Carbon Connected platform	✓	✓	collective network knowledge
Atlas of Competences	✓	✓	networking
Lightweight design portals	✓	✓	networking
Materials and technology marketing	✓	–	configuration by members

Members' signet and certificate	✓	✓	sense of belonging
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TECHNOLOGY			
Initiating projects and project programs	✓	✓	approx. € 600 million project volume since 2012
Industrial pre-competitive research	✓	✓	targeted problem solving
Project work	✓	✓	market standard from € 10,000 / collaborative project
Information on R&D programs	✓	✓	reduced research effort
Arranging contacts	✓	✓	networking
Working groups	✓	✓	networking & project initiation
Research funding	✓	–	market standard from € 10,000 / collaborative project
Project forum	✓	✓	market standard from € 1,500 / forum
Standardisation and norming	✓	–	market standard from € 1,100 / committee
Cost calculation tool	✓	–	member benefit 20% / order
Strategy circles and regular strategy workshops	✓	✓	active influencing
Innovation Award “Der Ralph”	✓	✓	promoting the spirit of innovation
KNOWLEDGE			
Market reports	✓	–	free of charge for members (price € 2,400 + VAT)
Atlas of Competences	✓	✓	networking

CU Knowledge	✓	✓	market standard from € 1,000 / publication
Specialist information	✓	✓	networking
Further education program	✓	–	member benefit ap- prox. € 150 / person & event
Specific further education offers	✓	–	member benefit ap- prox. € 150 / person & event
Job advertisements	✓	✓	market standard from € 900 / offer
Webseminar Wednesday	✓	✓	market standard from € 1,500 / seminar
Database	✓	✓	collective network knowledge
Trainee Program	✓	✓	gain tomorrow's professionals
School programs	✓	✓	gain tomorrow's professionals
Teaching materials & experimental kits	✓	✓	gain tomorrow's professionals
Motivating young people	✓	✓	gain tomorrow's professionals
Participation in job fairs	✓	✓	gain tomorrow's professionals
<b>INTERNATIONALIZATION</b>			
Networks in the DACH region	✓	–	targeted lobbying
International R&D projects	✓	✓	market standard from € 3,000€ / project
Market information	✓	✓	international networking
Delegation trips	✓	–	member benefit ap- prox. € 1,000 / trip
English-speaking working groups	✓	✓	international networking
International newsletter	✓	✓	international knowledge transfer

CU representations and cooperation networks	✓	✓	international networking
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